

# Jacob Haerer

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## Education

### Boston University College of Arts & Sciences

*Bachelor of Arts in Economics, Bachelor of Arts in Political Science*

Relevant Coursework: Microeconomic & Macroeconomic Analysis; Empirical Economics; Causal Inference

Boston, MA

May 2026

GPA: 3.5

## Research Experience

### Boston University: Professor Martin Fiszbein

*Research Assistant*

Boston, MA

May 2025- Present

- Verified documented cases of expulsion in the American South through primary-source newspaper analysis.
- Compared human qualitative findings with LLM-generated outputs to evaluate AI reliability in historical research.

### Boston University: Independent Education/Economics Research

*Research Project*

Boston, MA

February 2025 - Present

- Conducting independent research using Difference-in-Differences models in Stata to evaluate free-college policies' effects on adult enrollment.
- Supervised by Professors Martin Fiszbein and Joshua Goodman.

## Professional Experience

### Alan K. & Isabelle DerKazarian Foundation

*Foundation Manager*

Belmont, MA

February 2023 - Present

- Launched and managed a \$50,000 annual scholarship program supporting six Massachusetts students.
- Led development of the nonprofit's FY2026 operating budget, aligning financial planning with organizational priorities.
- Negotiated and formalized a \$50,000 university endowment, overseeing compliance and ongoing disbursements.
- Managed external contractors and institutional partners, ensuring on-time delivery across multiple projects.
- Oversaw educational and cultural sponsorships, coordinating budgeting, communications, and reporting.

### Public

*Growth Team Intern*

London, UK

October 2025 - December 2025

- Conducted AI-assisted and manual dataset construction to support client-facing research deliverables.
- Produced market research and data visualizations for UK transport-sector clients.
- Identified and presented dozens of potential contract opportunities, supporting new business development.

### Operational Services Division, Commonwealth of Massachusetts

*Category Management Intern*

Boston, MA

May 2025 - August 2025

- Audited procurement files and developed visual onboarding guides, increasing contract compliance by 50–60%.
- Researched tariff and procurement policies to support accurate vendor guidance.
- Led compliance meetings, documented findings, and presented policy and performance data to internal teams.

### Executive Office of Administration & Finance, Commonwealth of Massachusetts

*Fiscal Policy Intern*

Boston, MA

May 2024 - August 2024

- Tracked congressional earmarks and analyzed budget amendments related to K–12 and higher education funding.
- Built Excel-based spending projection models for Massachusetts school systems.
- Authored and presented a policy report on the national impacts of the Fair Share Amendment.

### Fair Share Amendment Campaign

*Data Fellow*

Boston, MA

June 2022 - November 2022

- Analyzed voter outreach data from in-person and digital canvassing to inform campaign strategy.
- Led text-banking training sessions and managed outreach data reporting.
- Participated in recurring field operations and voter engagement initiatives.

## Skills

Technical: Stata, Excel, Tableau, VAN/MINIVAN, HTML

Tools: Canva, Wix Studio, Microsoft SharePoint

